

# PRIVATE COMPANY VALUATION APPROACHES

**KUCHING 15 APRIL 2019**

## INTRODUCTION

This workshop seeks to provide basic training and knowledge in respect of a private company. Overall, it will build up the capabilities of those interested to know the steps in valuing a private company. There is also some coverage on the strategies and actions to manage the value of the company.

## LEARNING OUTCOMES

- Explain the purposes of undertaking a private company valuation.
- Compare and contrast private vs. public company valuations.
- Explain the valuation models.
- Ascertain the factors and adjustments that may be required to be performed.
- Perform computations on valuing a private company.
- Be able to manage the value of a company.

## WHO SHOULD ATTEND

Directors, managers, CFOs, senior accountants, accounts executives.

## PRESENTER

Mr Ng Kean Kok

All our workshops are available via in-house training.

## EARLY BIRD SPECIAL

Enjoy **10%** savings when you register online at least **one** month before the workshop date.

## EVENT DETAILS

Monday 15 April 2019

### TIME

9.00am – 5.00pm

### VENUE

Imperial Hotel Kuching  
Jalan Datuk Tawi Sli  
93250 Kuching, Sarawak

FEE (inclusive of 6% Service Tax, lunch and tea-breaks)

Member: RM349.80

REP/Member staff:  
RM455.80

Non-member: RM583.00



Based on the merit of each applicant

LEVEL

**COMPETENT**

CLAIM UP TO

**8 CPD HOURS**



# PRIVATE COMPANY VALUATION APPROACHES

## KEY TOPICS COVERED

### Module 1: Introduction

- Initial comments
- Scope of private company valuation
- Private vs. public company valuation
- Reasons for performing valuation

### Module 2: Definitions of value, factors to be considered and guidelines

- Definitions of value
- Company specific factors
- Equity specific factors
- Asset valuation guidelines – Securities Commission
- Review of Malaysian valuation standards

### Module 3: Private company valuation approaches

- Income approach
- Market approach
- Asset based approach
- Issues to be addressed
  - Earnings normalisation
  - Cash flow estimates
  - Required rate of return
  - Adjustments for lack of control
  - Adjustments for lack of marketability
  - Worked examples and illustrations

### Module 4: Miscellaneous

- Sample Q&As
- Steps to manage the value of a company

## SPEAKER'S PROFILE

### MR NG KEAN KOK

Mr Ng is a chartered accountant with many years of experience in auditing, accounting, finance and company secretarial services across various industries. Previously, he worked with one of the international accounting firms in the audit and advisory services and covered industries such as agriculture, manufacturing, trading, marketing, banking and finance, and construction. He has served as a director and company secretary to several family related firms.

He is a member of Malaysian Institute of Accountants (MIA), and a Council Member. At MIA, he serves on the financial reporting standards implementation committee, financial statements review committee and monitoring committee. He has also previously served on the professional accountants in business and SSM committee.

# REGISTRATION FORM

Save 10% on workshops when you register online at [cpaaustralia.com.au/malaysiatraining](http://cpaaustralia.com.au/malaysiatraining). You can also return completed form to CPA Australia.

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☎ +603 2267 3388 📠 +603 2287 3030 @ [cpd.malaysia@cpaaustralia.com.au](mailto:cpd.malaysia@cpaaustralia.com.au)

## 1 PARTICIPANT DETAILS

<b>PARTICIPANT 1</b>		Attending as	<input type="checkbox"/> Member	<input type="checkbox"/> REP / Member staff	<input type="checkbox"/> Non-member
Full name as per I/C	(Dato' / Datin / Dr / Mr / Mrs / Ms)	CPA Australia Member ID			
Position		Email*			
Mobile		Special dietary requirements (if any)			
<b>PARTICIPANT 2</b>		Attending as	<input type="checkbox"/> Member	<input type="checkbox"/> REP / Member staff	<input type="checkbox"/> Non-member
Full name as per I/C	(Dato' / Datin / Dr / Mr / Mrs / Ms)	CPA Australia Member ID			
Position		Email*			
Mobile		Special dietary requirements (if any)			
<b>PARTICIPANT 3</b>		Attending as	<input type="checkbox"/> Member	<input type="checkbox"/> REP / Member staff	<input type="checkbox"/> Non-member
Full name as per I/C	(Dato' / Datin / Dr / Mr / Mrs / Ms)	CPA Australia Member ID			
Position		Email*			
Mobile		Special dietary requirements (if any)			

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Member staff refers to staff from a CPA member's firm or organisation.

\*Workshop confirmation will be sent to the stated email address.

## 2 CONTACT AND BILLING INFORMATION

Contact Person		Billing Address			
Phone					
Email					
Company Billing Name		State	Postcode		
Business Registration no.		Industry			

## 3 WORKSHOP AND PAYMENT DETAILS

NO.	WORKSHOP TITLE	DATE	LOCATION	PRICE	QTY	FEE (RM)
1						
2						
3						
<b>TOTAL</b>						RM

## 4 MAKE A PAYMENT

Do you want the electronic tax invoice/receipt to be under the company's name?  Yes  No

Payment method  Credit card: Visit [cpaaustralia.com.au/malaysiatraining](http://cpaaustralia.com.au/malaysiatraining) to register and pay with your credit card with MYR.

Cheque: Make payable to 'CPA Australia (M) Sdn Bhd' Cheque number

Please indicate registrants full name, membership number and contact number on the back of the cheque.

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Signature  / /